## Vision 2026

To build the Northern Piedmont Sports Club into a thriving, community-centered organization where financial sustainability, member engagement, and athletic excellence are at the forefront. By fostering pro-activeness, consistency, and transparency (PaCT), we will boost customer trust, empower our members, and set new standards in the nonprofit sports sector.

## Achieving Vision 2026

- 1. How Do We Build Trust and Transparency?
  - a. Provide monthly sport-specific budget reports to our committee heads so that they always know the financial state of their programs.
  - b. Develop a communication plan that enables regular communication with members about the Club's direction, challenges, and successes using a variety of media (social media, email, video messaging).
  - c. Publish schedules for registration, team assignments, uniform deadlines, and beginning/ending of seasons on our website at least 6 weeks in advance.
- 2. How Do We Develop Financial Sustainability?
  - a. Implement a robust expense tracking system that allows us to identify opportunities for administrative and program cost savings.
  - b. Establish a Fundraising Committee that develops diversified revenue streams through fundraising, sponsorships, and membership growth.
  - c. Evaluate programs for cost efficiencies while ensuring the quality of services.
- 3. How Do We Increase Member Engagement and Satisfaction?
  - a. Create a matrix of our programs and activities to ensure that we cater to a wide range of interests and skill levels.
  - b. Establish regular feedback channels (customer satisfaction surveys, volunteer coaching surveys, in-person presence by Director-level staff and/of Board Members at activities) to understand and address member needs.
- 4. How Do We Create Excellence in Sports and Development?
  - a. Invest in coaching, facilities, and resources to support athletic excellence.
  - b. Create closer ties between our recreational and travel sports programs by instituting a draft process among all recreational sports and proactively identifying recreational players who could benefit from the travel sports program.
- 5. How Do We Build Community and Inclusivity?
  - a. Target four (4) specific community relationships in which the Club needs to invest in the next 12-18 months.



- b. Ensure the club is accessible and welcoming to all, regardless of background or ability by facilitating scholarship opportunities for low- to middle-income families, supporting the Fauquier County Parks and Recreation voucher program, and supporting initiatives that bring athletes with disabilities into sports programs (e.g. TOPS).
- 6. How Do We Innovate and Modernize?
  - a. Leverage technology to enhance operations, communication, and member experiences.
  - b. Continuously evaluate and adapt to emerging trends in sports and nonprofit management.